



Local Market Statistics For Orange County

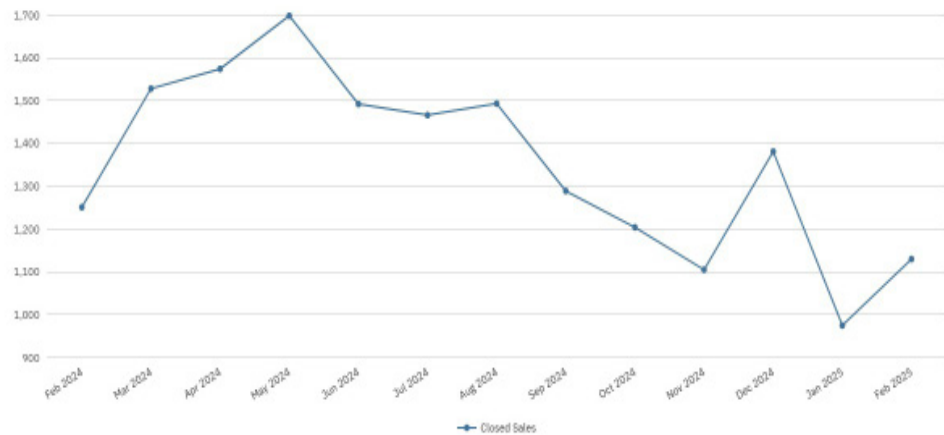
All Properties	Feb-25	Feb-24	% Change
Closed Sales	1,130	1,251	-9.7%
Median Sale Price	\$435,000	\$427,450	1.8%
Active Inventory	5,724	3,691	55.1%
Median Time to Contract	51 Days	32 Days	59.4%
Months Supply of Inventory	4.2	2.6	61.5%
Median % of Original List Price	95.9%	97.4%	-1.5%

Single Family Homes	Feb-25	Feb-24	% Change
Closed Sales	829	903	-8.2%
Median Sale Price	\$490,000	\$485,000	1.0%
Active Inventory	3,402	2,262	50.4%
Median Time to Contract	47 Days	34 Days	38.2%
Months Supply of Inventory	3.4	2.3	47.8%
Median % of Original List Price	96.3%	97.5%	-1.2%

Condos/Townhouses	Feb-25	Feb-24	% Change
Closed Sales	285	332	-14.2%
Median Sale Price	\$320,000	\$283,250	13.0%
Active Inventory	2,239	1,377	62.6%
Median Time to Contract	64 Days	26 Days	146.2%
Months Supply of Inventory	6.4	3.6	77.8%
Median % of Original List Price	95.0%	97.3%	-2.4%

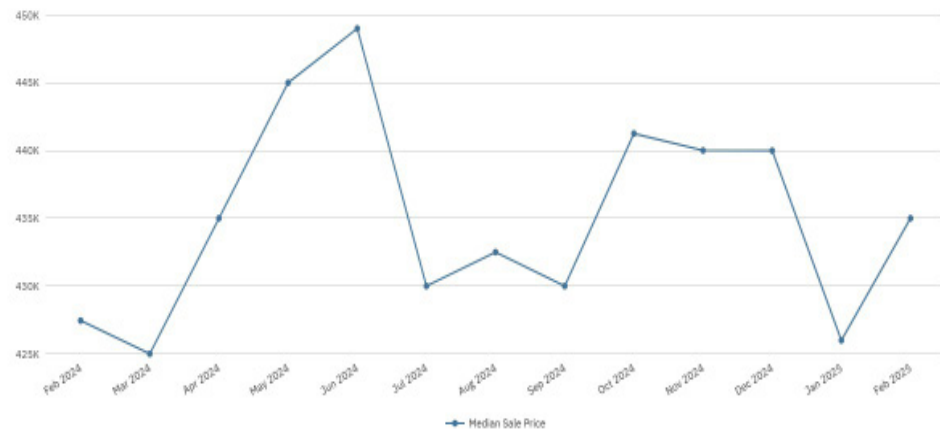
Orange County: Closed Sales

All Property Types, All Price Tiers, All Sale Types



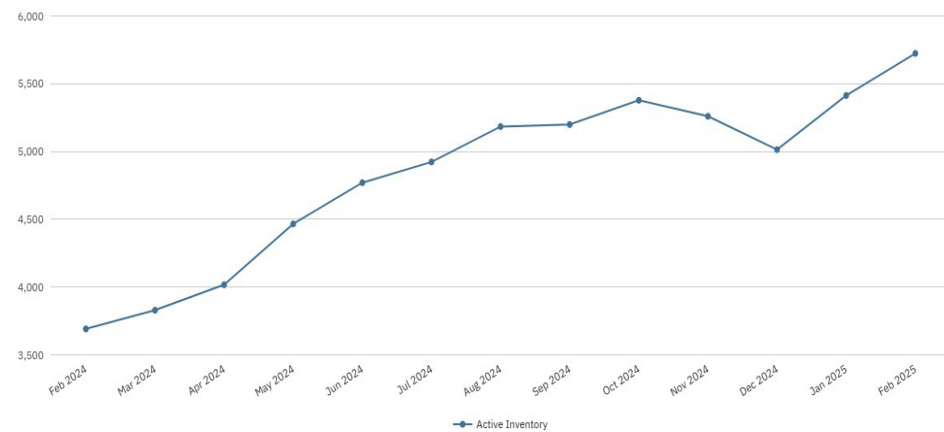
Orange County: Median Sale Price

All Property Types, All Price Tiers, All Sale Types



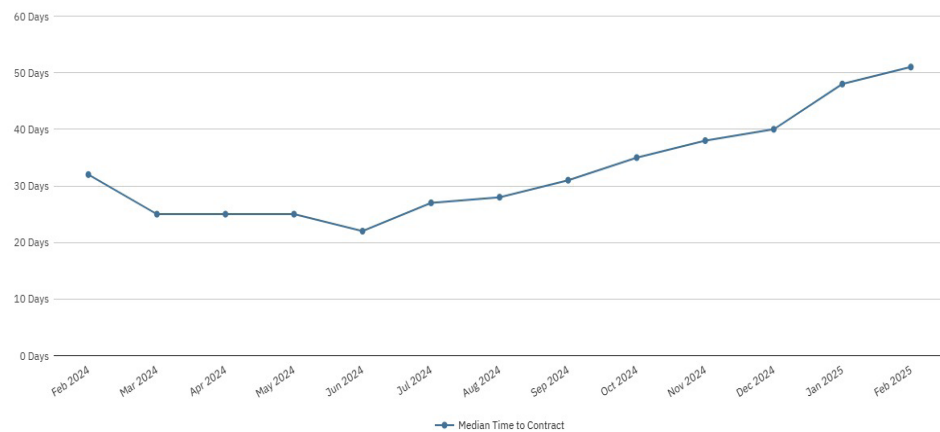
Orange County: Active Inventory

All Property Types, All Price Tiers, All Sale Types



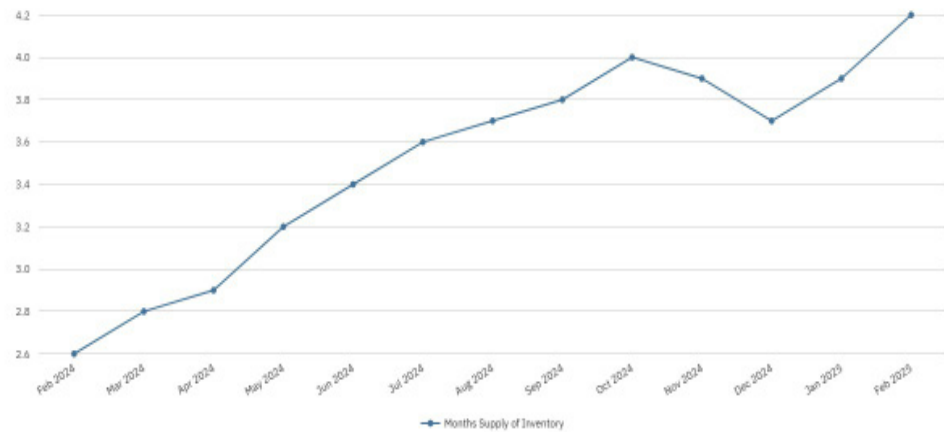
Orange County: Median Time to Contract

All Property Types, All Price Tiers, All Sale Types



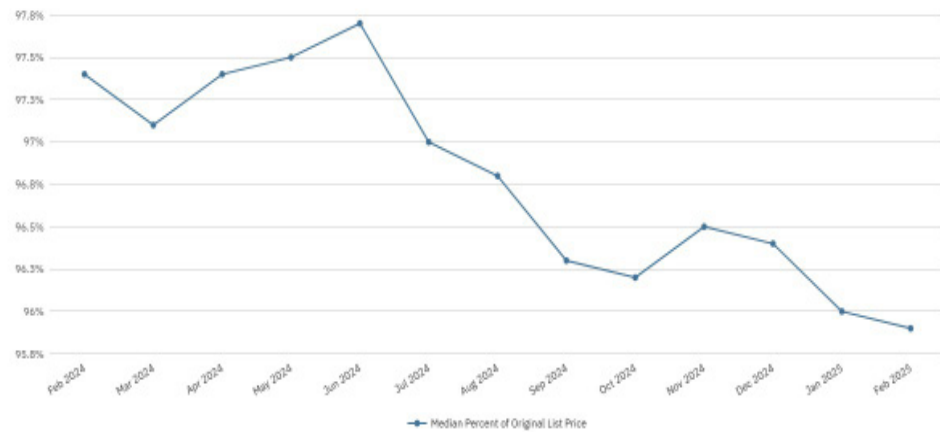
Orange County: Months Supply of Inventory

All Property Types, All Price Tiers, All Sale Types



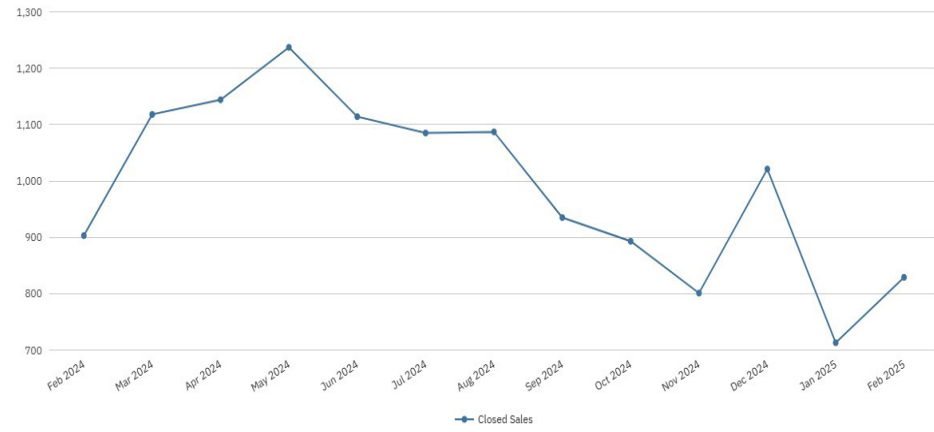
Orange County: Median Percent of Original List Price

All Property Types, All Price Tiers, All Sale Types



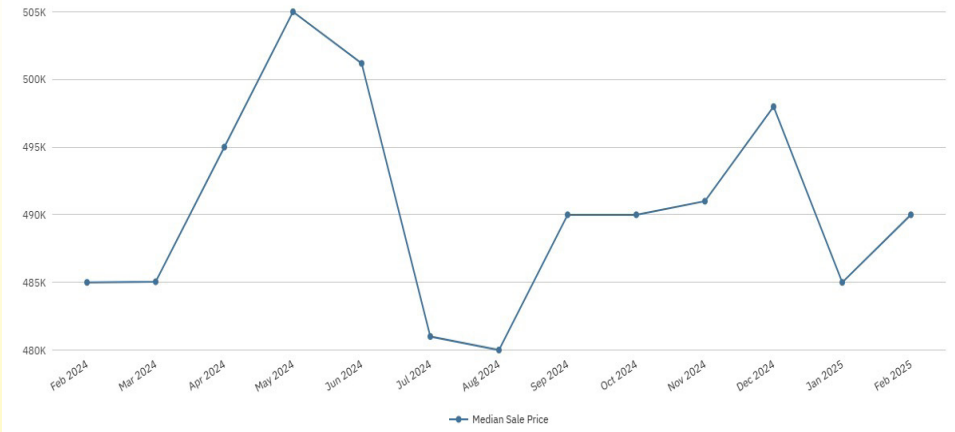
Orange County: Closed Sales

Single-Family Homes, All Price Tiers, All Sale Types



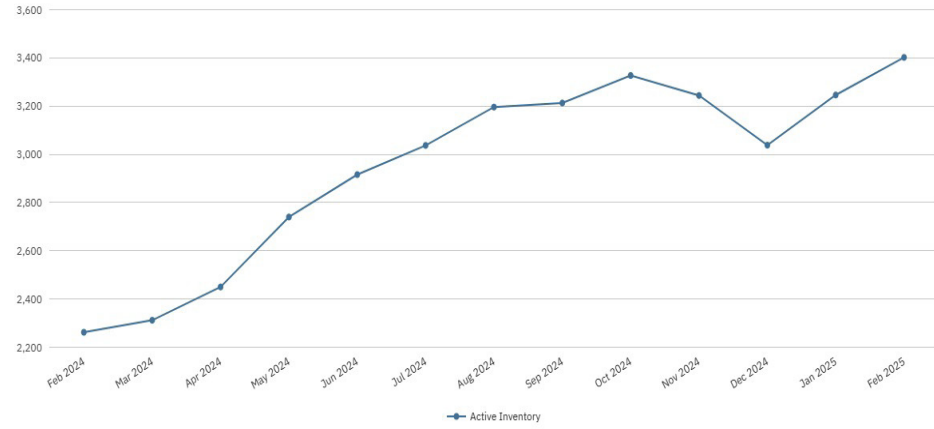
Orange County: Median Sale Price

Single-Family Homes, All Price Tiers, All Sale Types



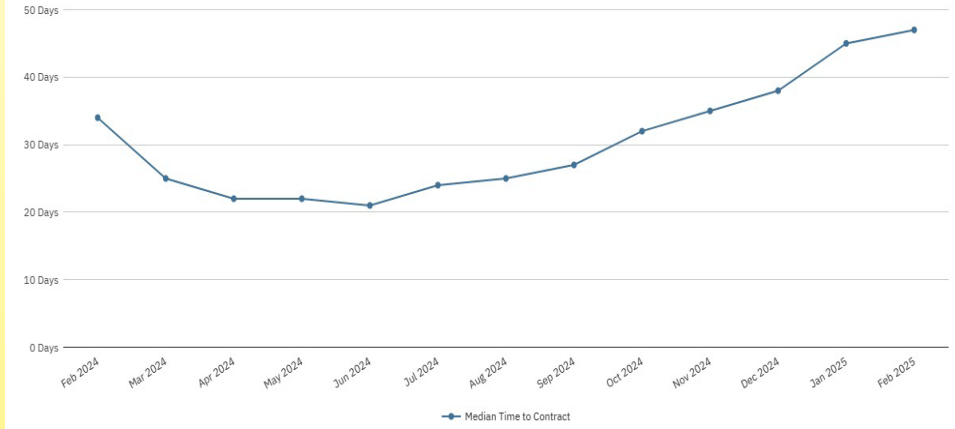
Orange County: Active Inventory

Single-Family Homes, All Price Tiers, All Sale Types



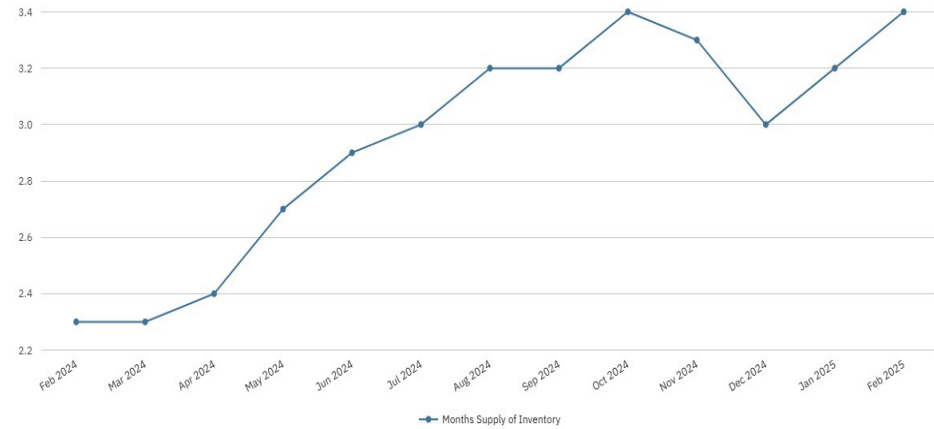
Orange County: Median Time to Contract

Single-Family Homes, All Price Tiers, All Sale Types



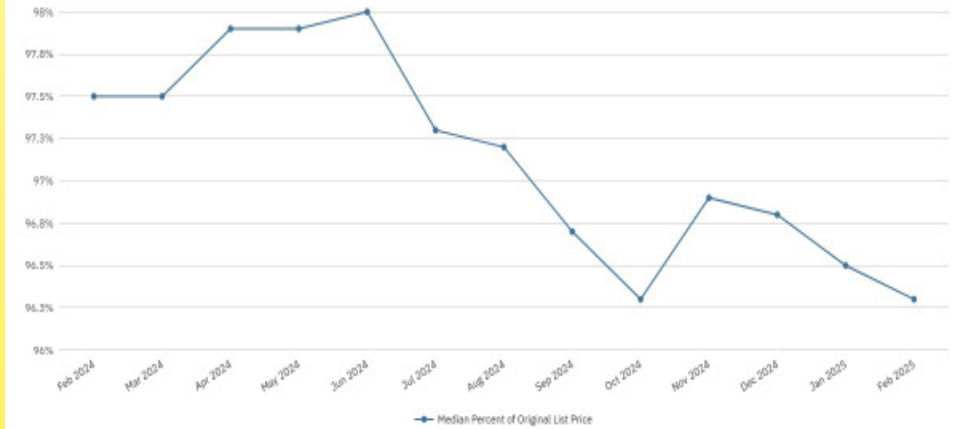
Orange County: Months Supply of Inventory

Single-Family Homes, All Price Tiers, All Sale Types



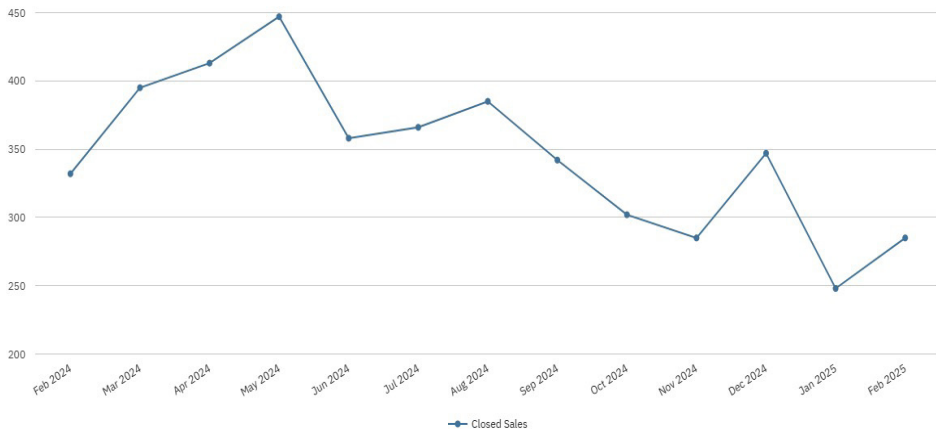
Orange County: Median Percent of Original List Price

Single-Family Homes, All Price Tiers, All Sale Types



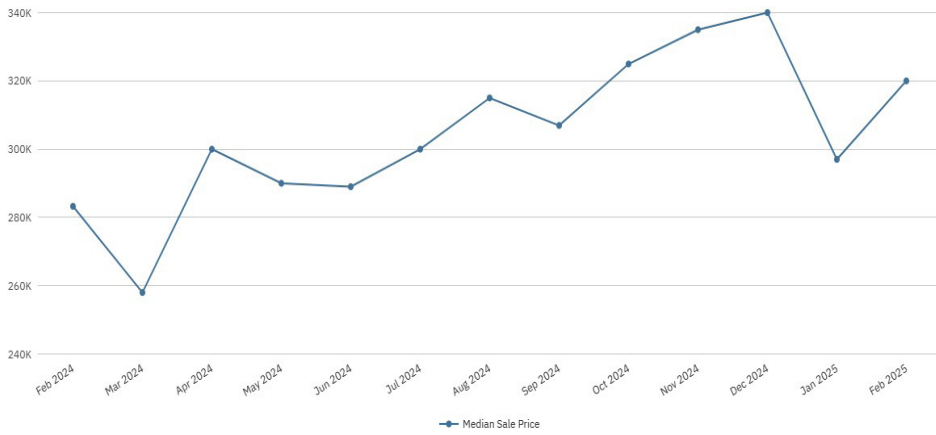
Orange County: Closed Sales

Townhouses and Condos, All Price Tiers, All Sale Types



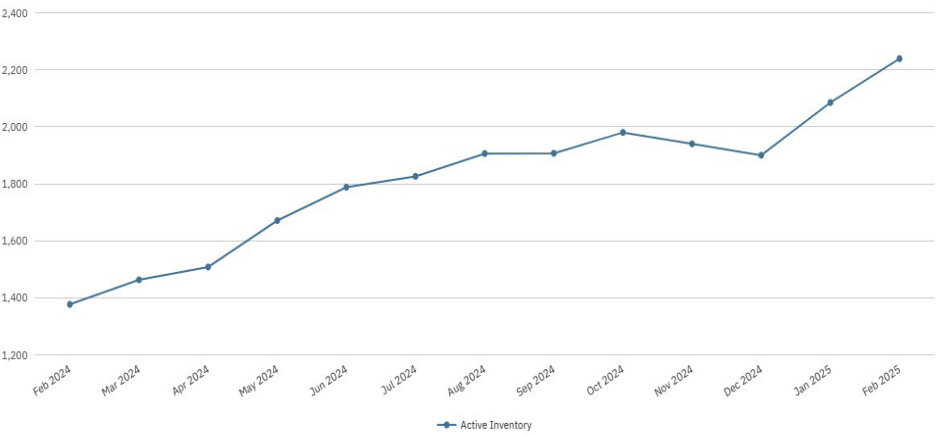
Orange County: Median Sale Price

Townhouses and Condos, All Price Tiers, All Sale Types



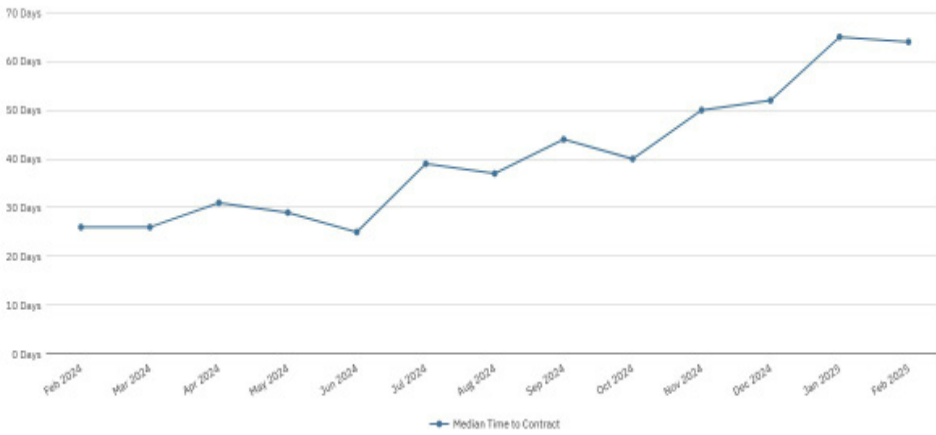
Orange County: Active Inventory

Townhouses and Condos, All Price Tiers, All Sale Types



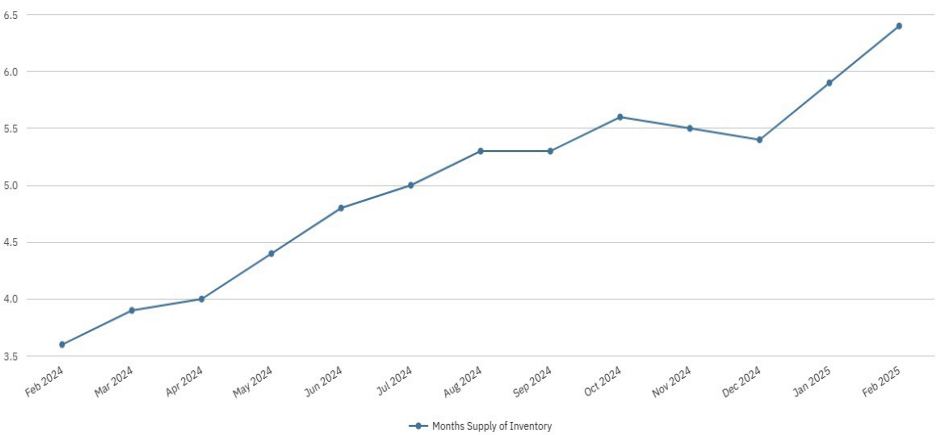
Orange County: Median Time to Contract

Townhouses and Condos, All Price Tiers, All Sale Types



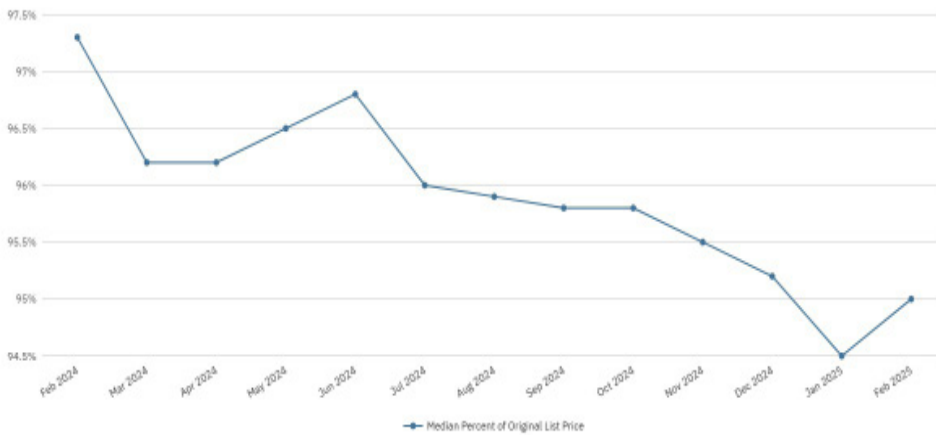
Orange County: Months Supply of Inventory

Townhouses and Condos, All Price Tiers, All Sale Types



Orange County: Median Percent of Original List Price

Townhouses and Condos, All Price Tiers, All Sale Types





Local Market Statistics For Lake County

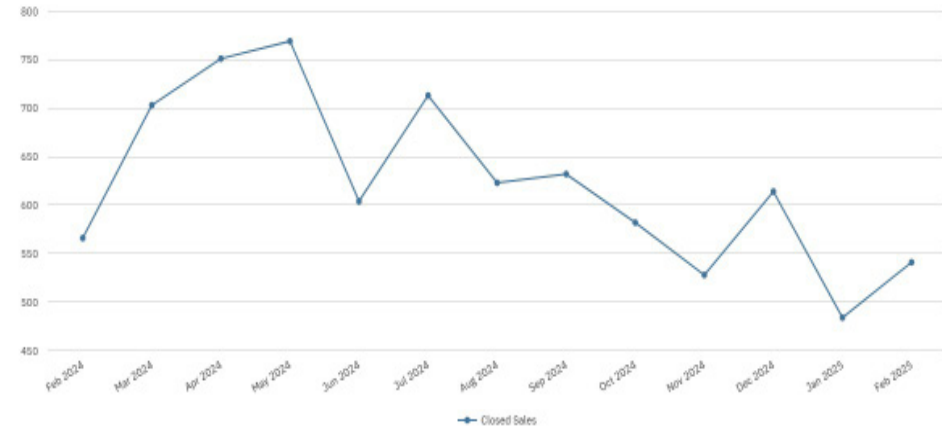
All Properties	Feb-25	Feb-24	% Change
Closed Sales	541	566	-4.4%
Median Sale Price	\$365,000	\$379,726	-3.9%
Active Inventory	3,017	1,980	27.4%
Median Time to Contract	56 Days	45 Days	24.4%
Months Supply of Inventory	4.8	3.0	60.0%
Median % of Original List Price	95.8%	96.7%	-0.9%

Single Family Homes	Feb-25	Feb-24	% Change
Closed Sales	453	503	-9.9%
Median Sale Price	\$385,000	\$395,000	-2.5%
Active Inventory	2,415	1,626	48.5%
Median Time to Contract	57 Days	43 Days	32.6%
Months Supply of Inventory	4.5	2.9	55.2%
Median % of Original List Price	95.8%	96.8%	-1.0%

Condos/Townhouses	Feb-25	Feb-24	% Change
Closed Sales	42	19	121.1%
Median Sale Price	\$350,107	\$262,000	33.6%
Active Inventory	240	130	84.6%
Median Time to Contract	43 Days	44 Days	-2.3%
Months Supply of Inventory	5.4	3.5	54.3%
Median % of Original List Price	97.2%	97.6%	-0.4%

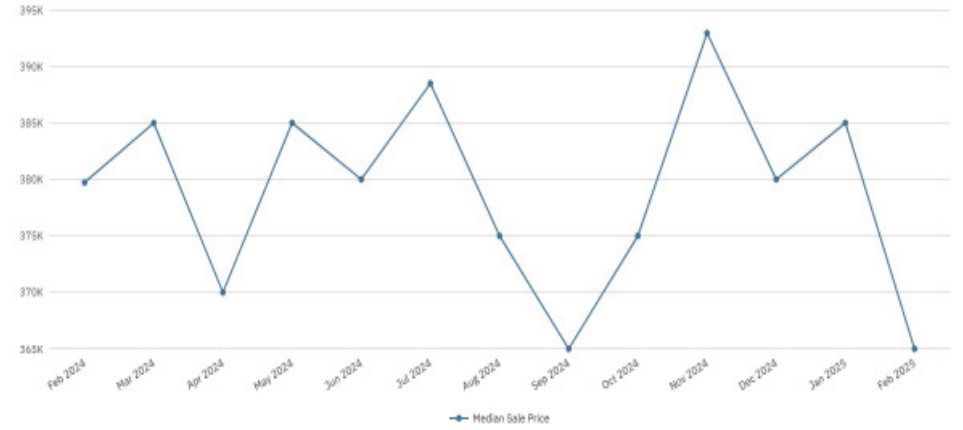
Lake County: Closed Sales

All Property Types, All Price Tiers, All Sale Types



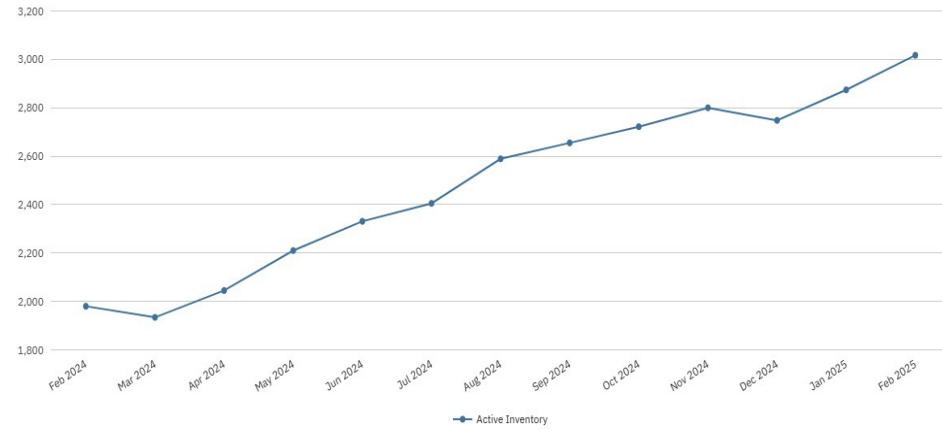
Lake County: Median Sale Price

All Property Types, All Price Tiers, All Sale Types



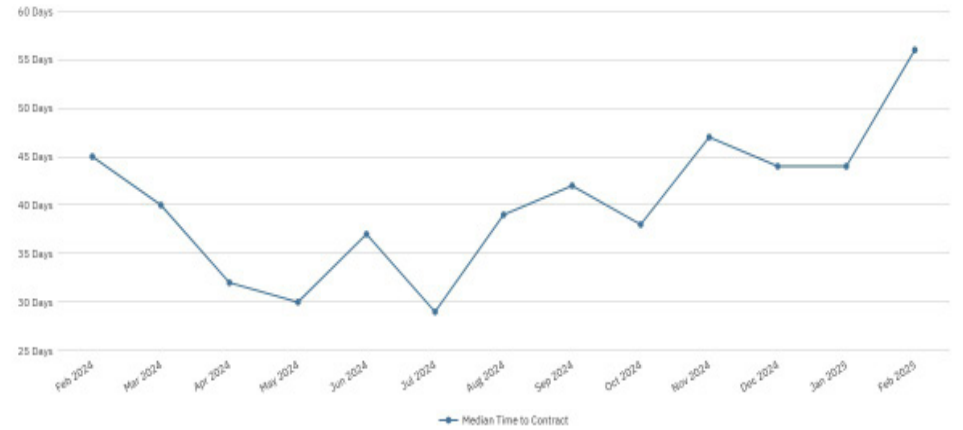
Lake County: Active Inventory

All Property Types, All Price Tiers, All Sale Types



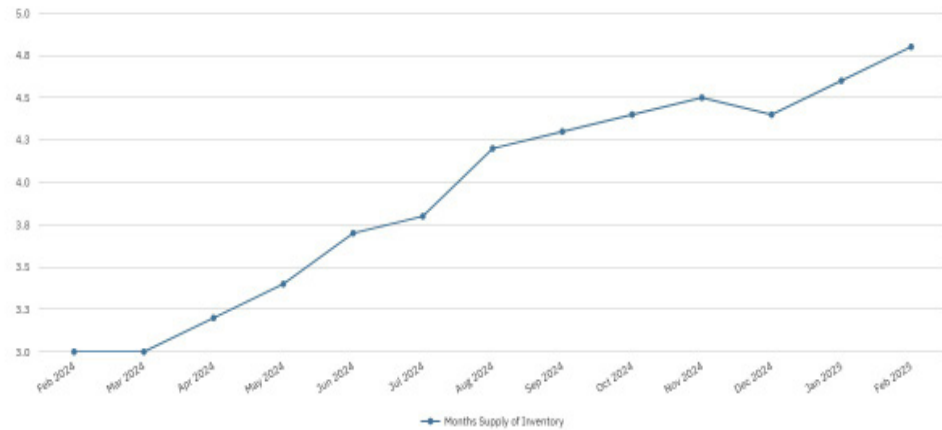
Lake County: Median Time to Contract

All Property Types, All Price Tiers, All Sale Types



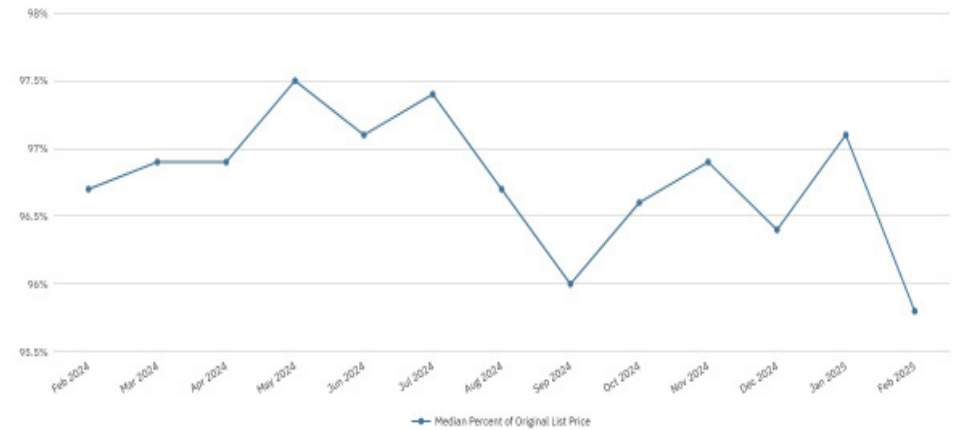
Lake County: Months Supply of Inventory

All Property Types, All Price Tiers, All Sale Types



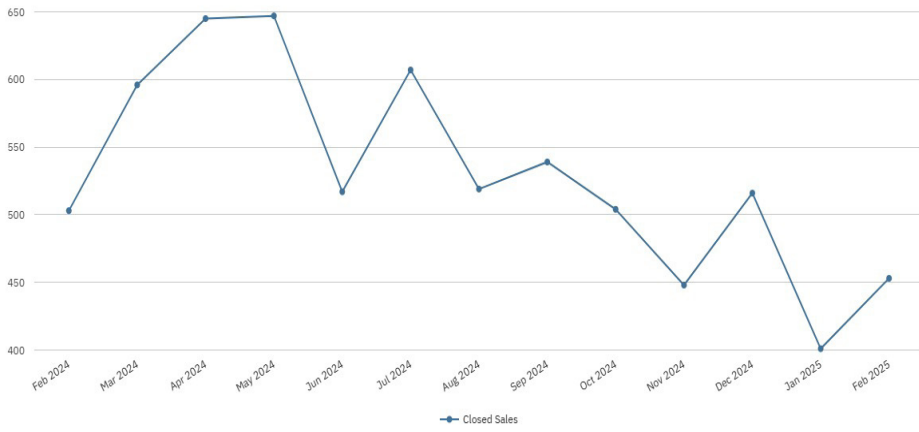
Lake County: Median Percent of Original List Price

All Property Types, All Price Tiers, All Sale Types



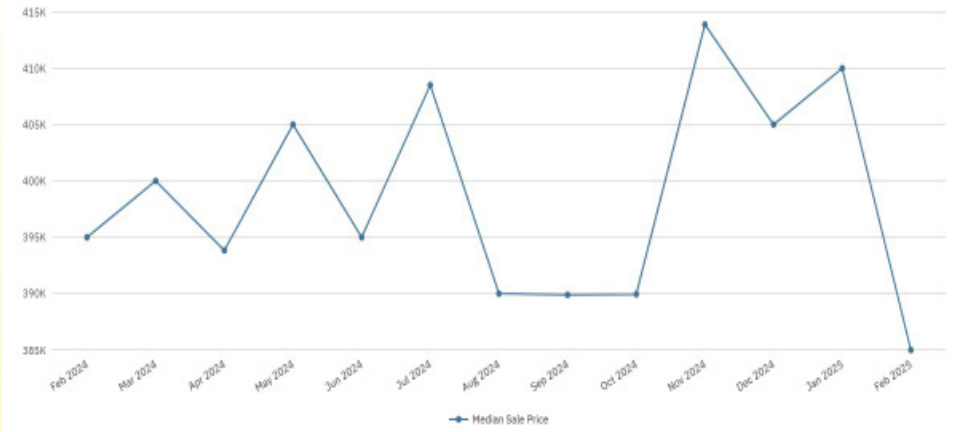
Lake County: Closed Sales

Single-Family Homes, All Price Tiers, All Sale Types



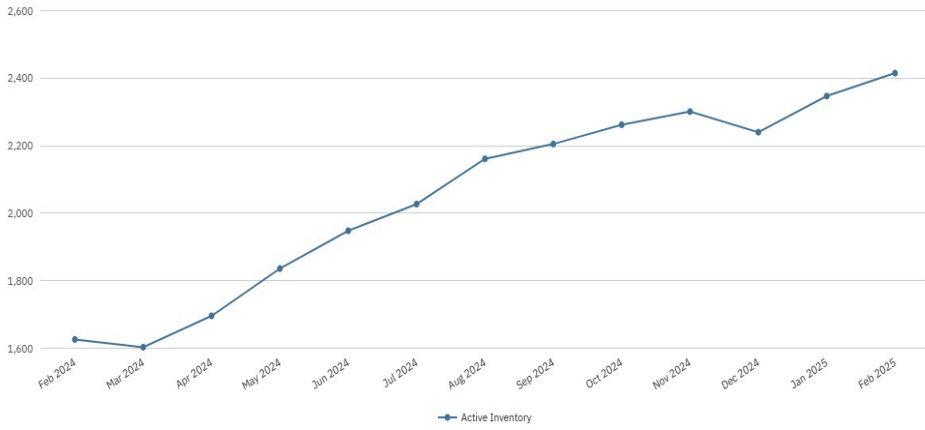
Lake County: Median Sale Price

Single-Family Homes, All Price Tiers, All Sale Types



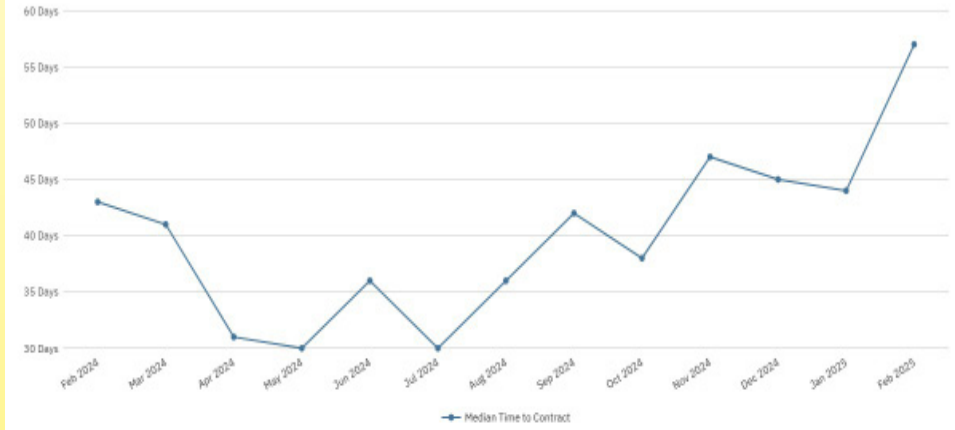
Lake County: Active Inventory

Single-Family Homes, All Price Tiers, All Sale Types



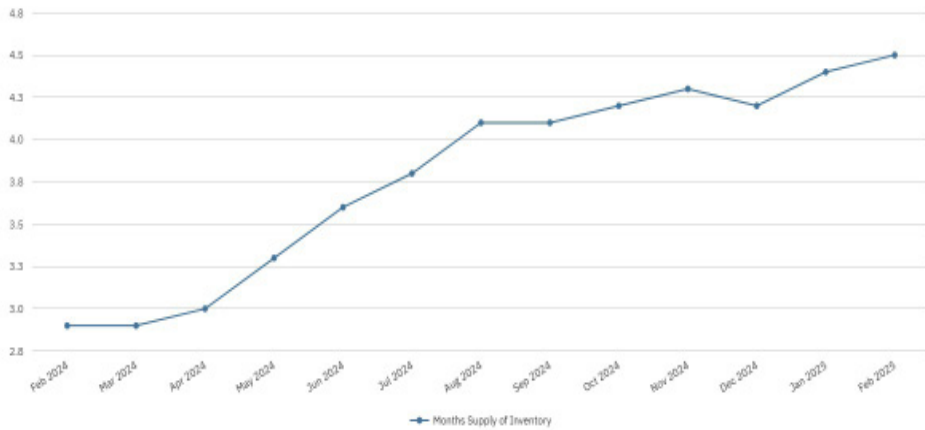
Lake County: Median Time to Contract

Single-Family Homes, All Price Tiers, All Sale Types



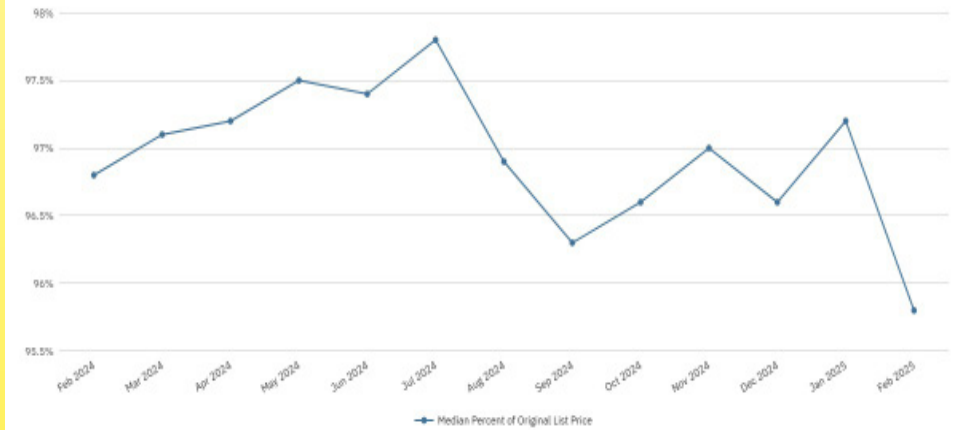
Lake County: Months Supply of Inventory

Single-Family Homes, All Price Tiers, All Sale Types



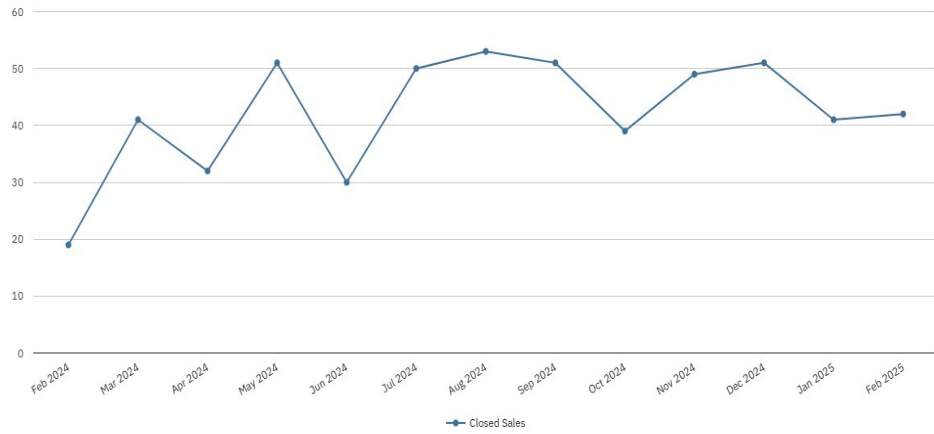
Lake County: Median Percent of Original List Price

Single-Family Homes, All Price Tiers, All Sale Types



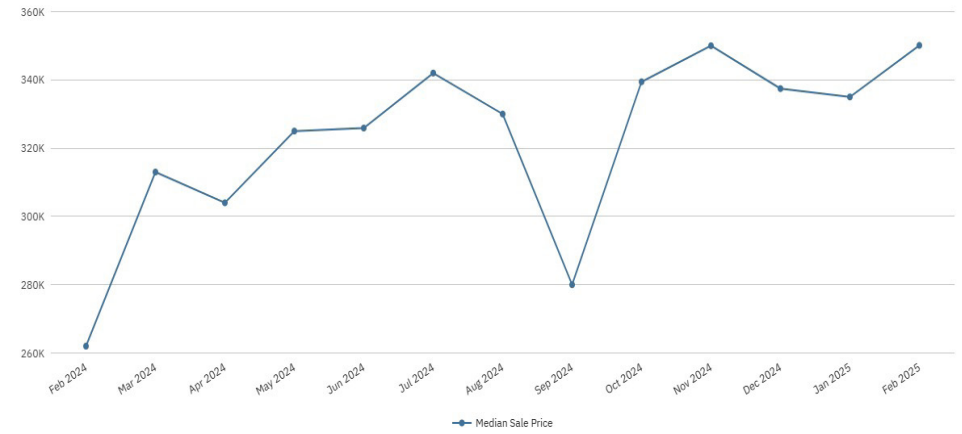
Lake County: Closed Sales

Townhouses and Condos, All Price Tiers, All Sale Types



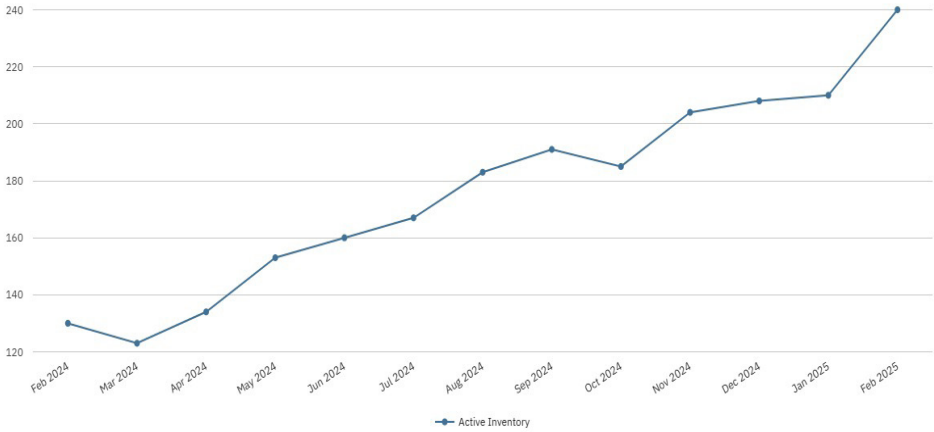
Lake County: Median Sale Price

Townhouses and Condos, All Price Tiers, All Sale Types



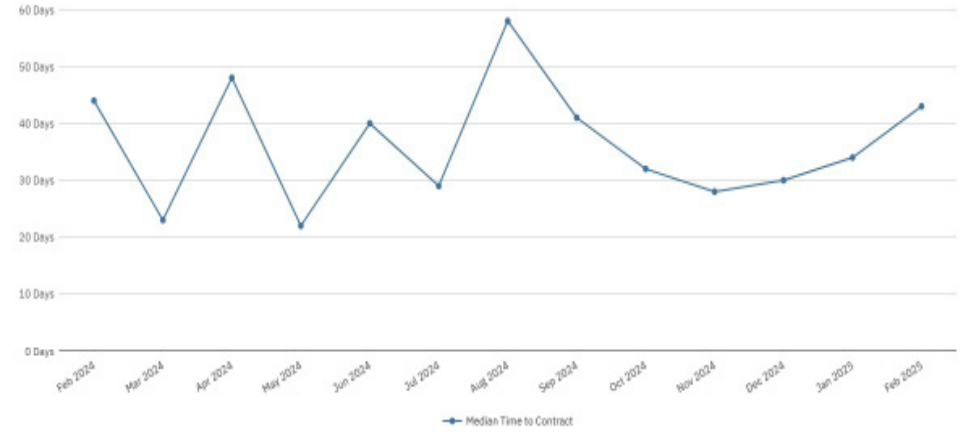
Lake County: Active Inventory

Townhouses and Condos, All Price Tiers, All Sale Types



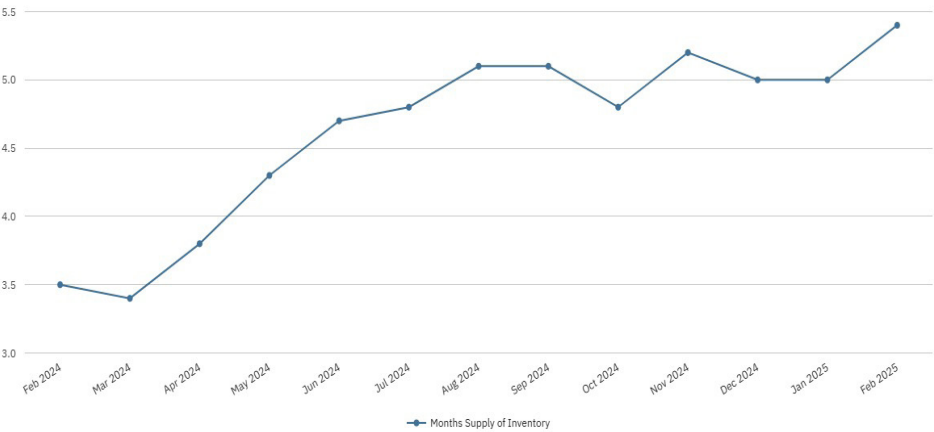
Lake County: Median Time to Contract

Townhouses and Condos, All Price Tiers, All Sale Types



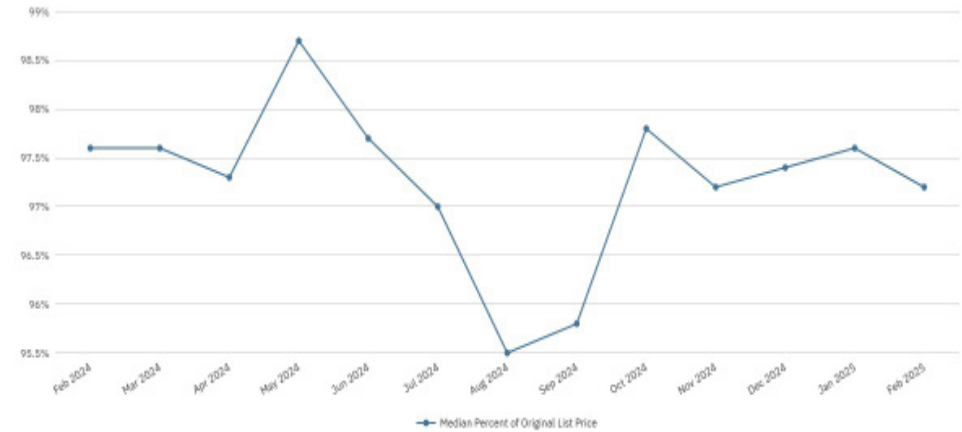
Lake County: Months Supply of Inventory

Townhouses and Condos, All Price Tiers, All Sale Types



Lake County: Median Percent of Original List Price

Townhouses and Condos, All Price Tiers, All Sale Types





Local Market Statistics For Polk County

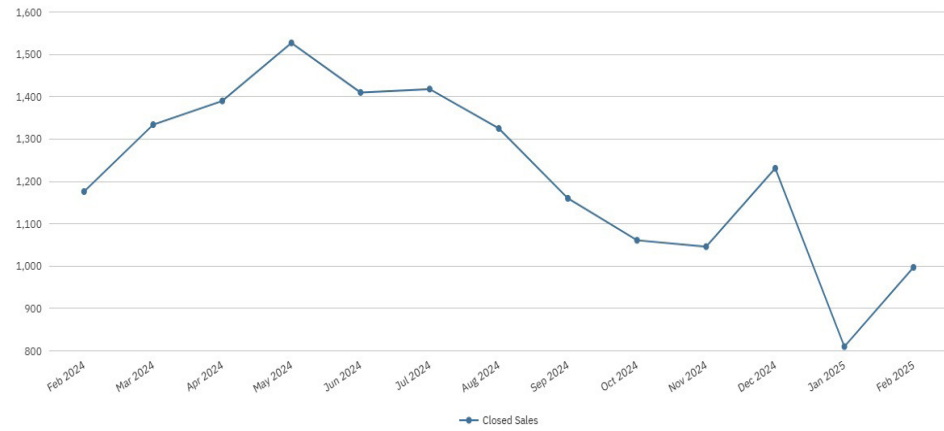
All Properties	Feb-25	Feb-24	% Change
Closed Sales	997	1,176	-15.2%
Median Sale Price	\$315,000	\$323,050	-2.5%
Active Inventory	6,507	4,894	33.0%
Median Time to Contract	62 Days	43 Days	44.2%
Months Supply of Inventory	5.3	3.9	35.9%
Median % of Original List Price	95.9%	96.6%	-0.7%

Single Family Homes	Feb-25	Feb-24	% Change
Closed Sales	823	961	-14.4%
Median Sale Price	\$330,000	\$335,000	-1.5%
Active Inventory	5,071	3,9991	27.1%
Median Time to Contract	60 Days	45 Days	33.3%
Months Supply of Inventory	5.0	3.8	31.6%
Median % of Original List Price	96.0%	96.7%	-0.7%

Condos/Townhouses	Feb-25	Feb-24	% Change
Closed Sales	98	118	-16.9%
Median Sale Price	\$278,500	\$284,995	-2.3%
Active Inventory	837	564	48.4%
Median Time to Contract	73 Days	26 Days	180.8%
Months Supply of Inventory	6.2	4.6	34.8%
Median % of Original List Price	96.2%	96.2%	0.0%

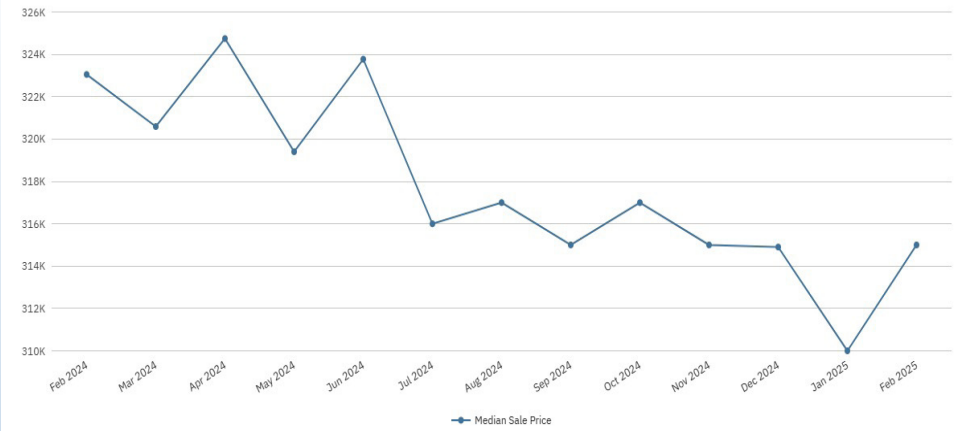
Polk County: Closed Sales

All Property Types, All Price Tiers, All Sale Types



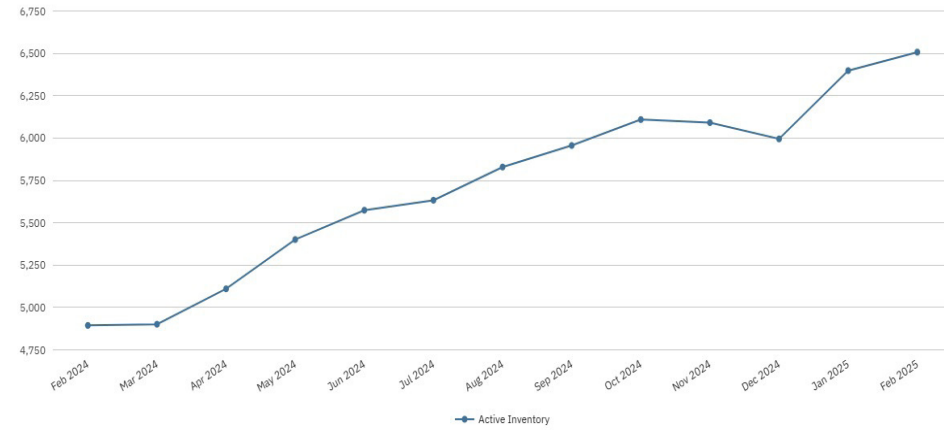
Polk County: Median Sale Price

All Property Types, All Price Tiers, All Sale Types



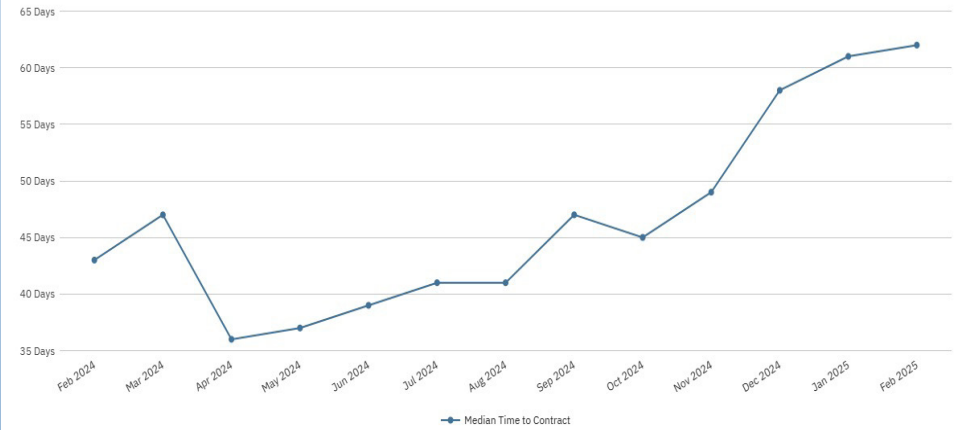
Polk County: Active Inventory

All Property Types, All Price Tiers, All Sale Types



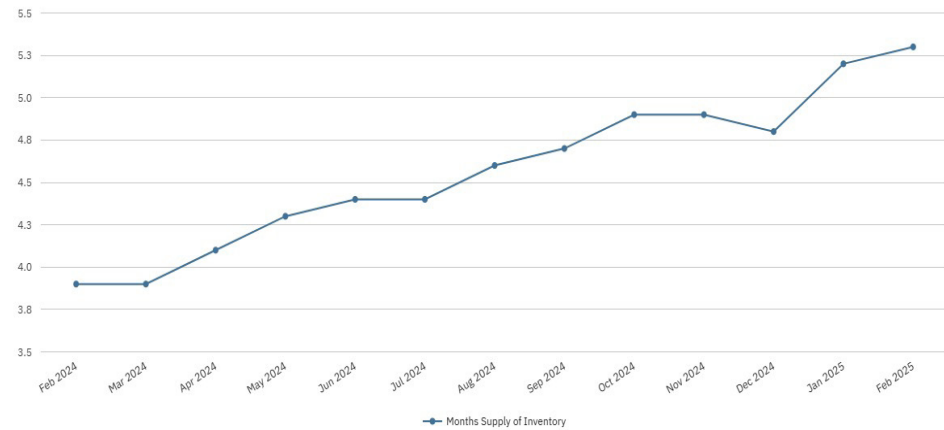
Polk County: Median Time to Contract

All Property Types, All Price Tiers, All Sale Types



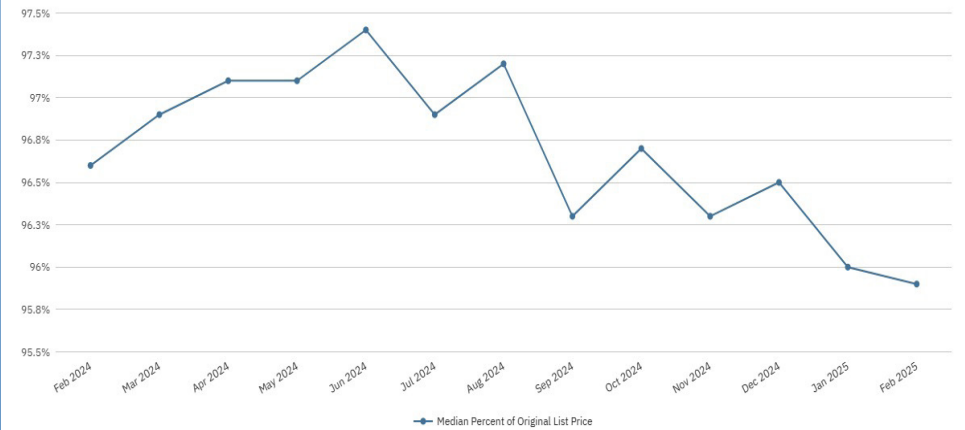
Polk County: Months Supply of Inventory

All Property Types, All Price Tiers, All Sale Types



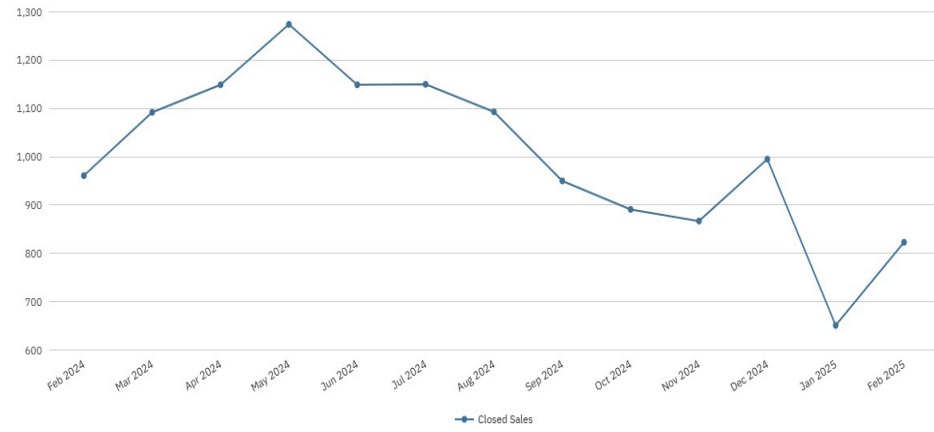
Polk County: Median Percent of Original List Price

All Property Types, All Price Tiers, All Sale Types



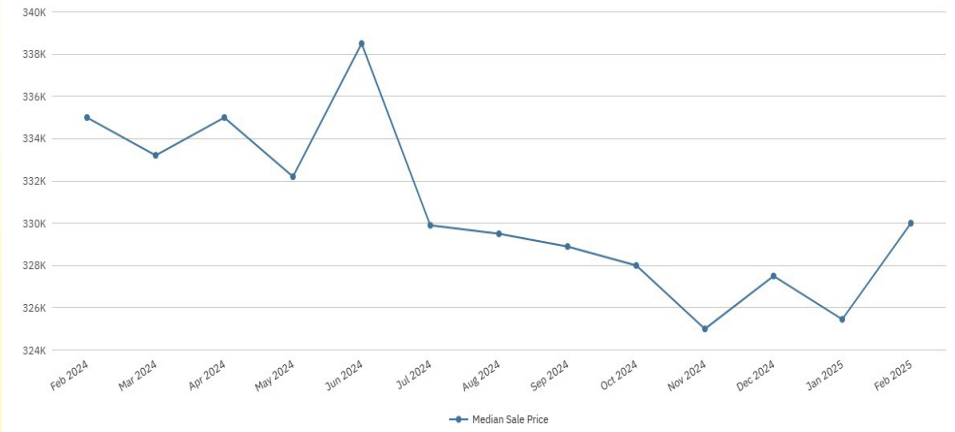
Polk County: Closed Sales

Single-Family Homes, All Price Tiers, All Sale Types



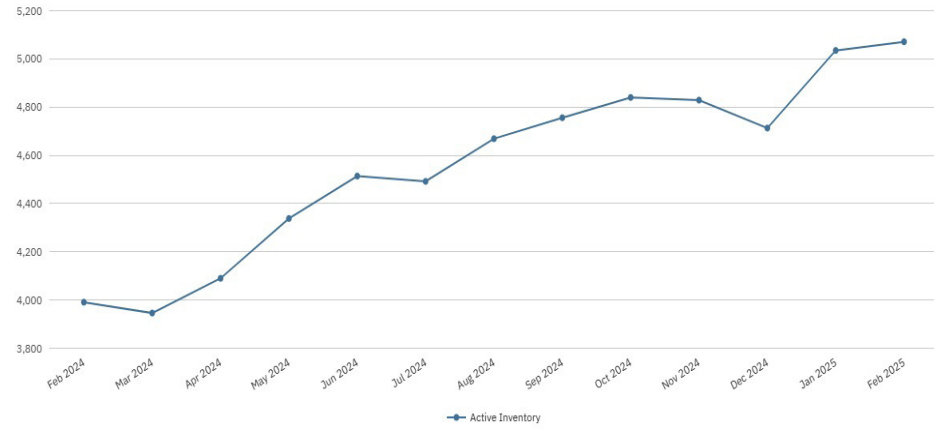
Polk County: Median Sale Price

Single-Family Homes, All Price Tiers, All Sale Types



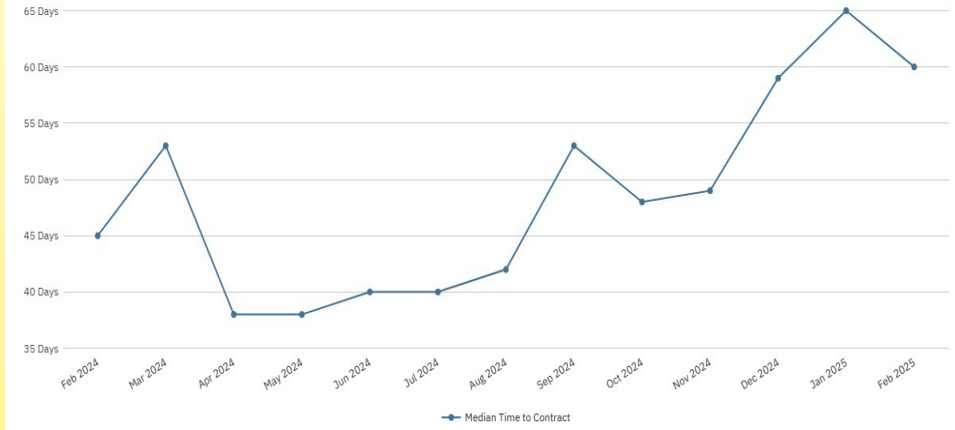
Polk County: Active Inventory

Single-Family Homes, All Price Tiers, All Sale Types



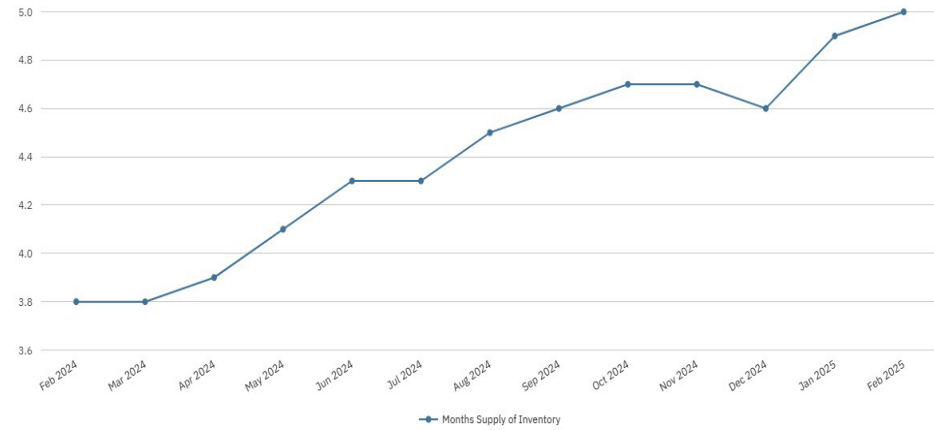
Polk County: Median Time to Contract

Single-Family Homes, All Price Tiers, All Sale Types



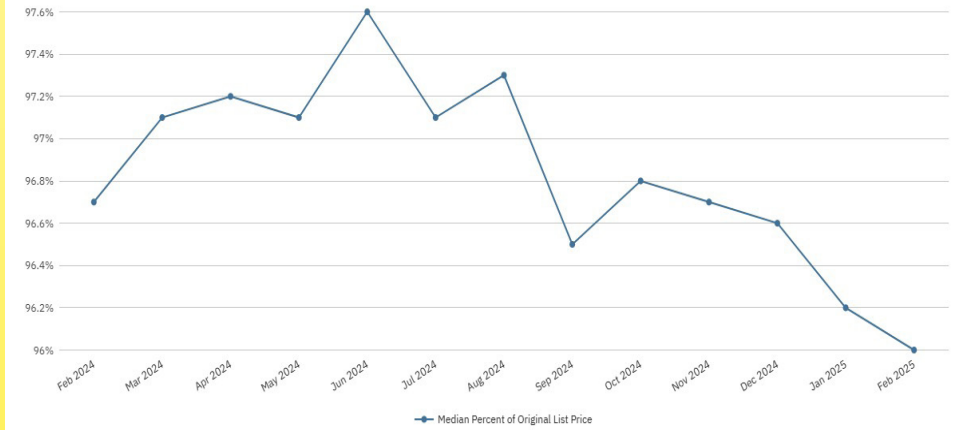
Polk County: Months Supply of Inventory

Single-Family Homes, All Price Tiers, All Sale Types



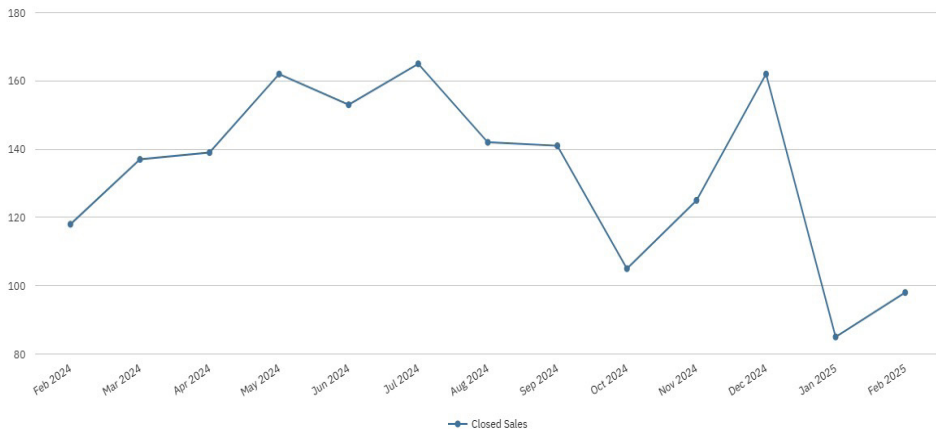
Polk County: Median Percent of Original List Price

Single-Family Homes, All Price Tiers, All Sale Types



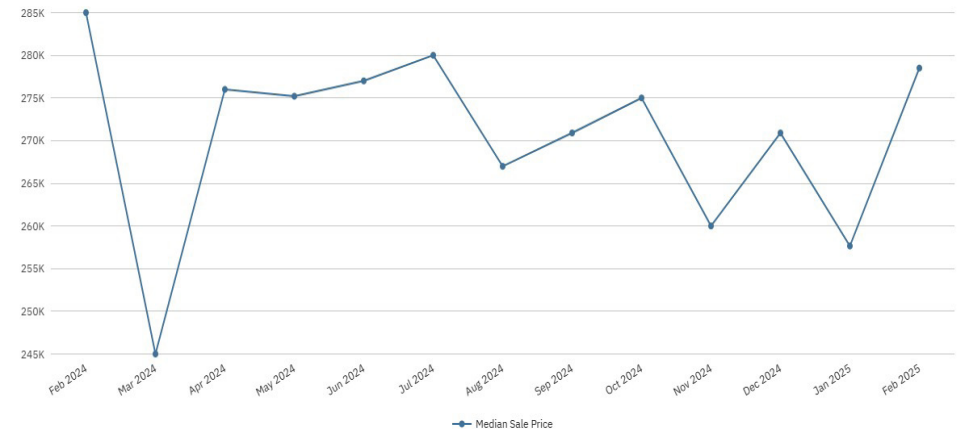
Polk County: Closed Sales

Townhouses and Condos, All Price Tiers, All Sale Types



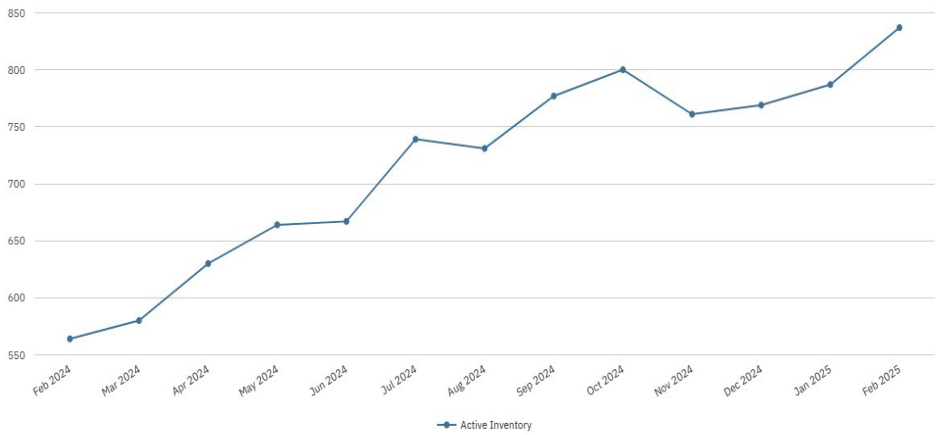
Polk County: Median Sale Price

Townhouses and Condos, All Price Tiers, All Sale Types



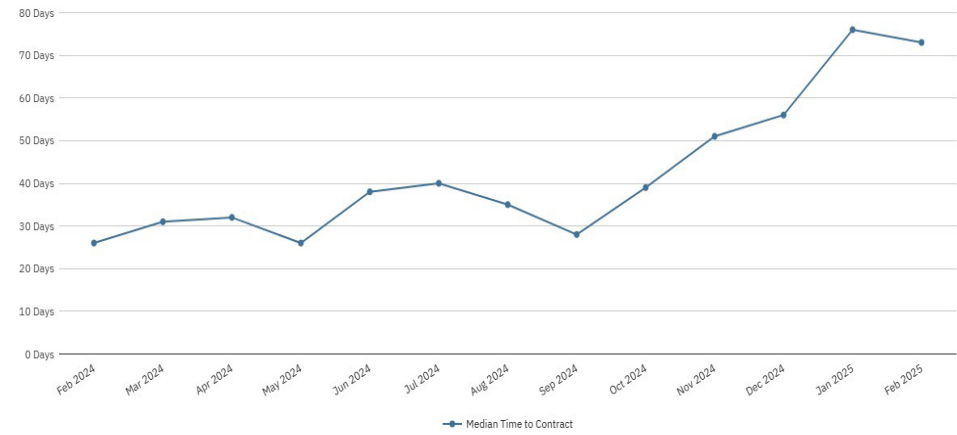
Polk County: Active Inventory

Townhouses and Condos, All Price Tiers, All Sale Types



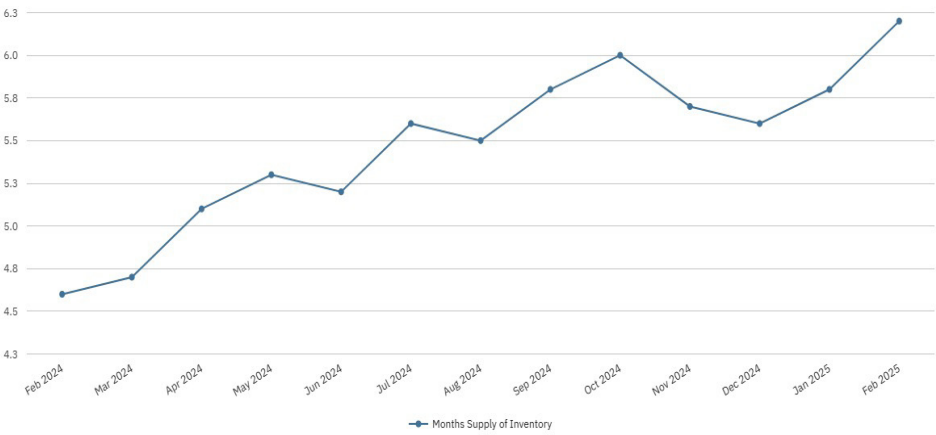
Polk County: Median Time to Contract

Townhouses and Condos, All Price Tiers, All Sale Types



Polk County: Months Supply of Inventory

Townhouses and Condos, All Price Tiers, All Sale Types



Polk County: Median Percent of Original List Price

Townhouses and Condos, All Price Tiers, All Sale Types

